

**In a click thru, on-demand, no patience world, is it any wonder speed-networking emerged? Speed-Networking helps professionals focus and fine-tune their networking skills, and accelerate the process of making new connections.**

Believe it or not, speed-networking is just what it sounds like – **quick, focused opportunities to meet those who can potentially propel your career and business forward.** And, YES, it does really work! With speed-networking, you can not only accelerate your networking, you can meet more quality contacts and actually have more meaningful conversations in just one event than any other method! Speed-networking is FUN and EFFECTIVE. Whether you are an introvert or extrovert, young in your career or experienced – you will enjoy meeting people in this type of format.

### *How does it help me achieve success?*

First, you will learn a few techniques to make Speed-Networking (or any networking) more effective – by eliminating that: “Don’t know what to say” feeling. Second, you will get assistance with fine-tuning your elevator talk. Finally, you will participate in Speed-Networking, where participants sit face-to-face across a table and have a series of one-on-one three (3) minute exchanges. What a great way to practice!

- Without a doubt you will meet more people in a short timeframe than you could any other way.
- All those who participate are like you, they have invested in themselves to build their network.
- Every connection you make gets you closer to someone who can use your help, and can help you.
- And, in today’s world, it is still true that the people you know, make all the difference when it comes to standing out from the crowd.

### *Why participate in Speed-Networking?*

Consider all the new people you can help, by knowing what they need, and in turn who can help you! And, if you do it right, you can leave a lasting impression making sure those people you meet REMEMBER you. In today’s world, networking is critical from the receptionist to the CEO. Speed-networking offers an efficient and effective tool to propel your career and expand your influence! Never has networking been this fun and this rewarding.

### *About the Facilitator:*



At the age of 32, Jimmy made a radical career change and began pursuing his passion in the Learning & Development field. Jimmy A. Nelson, Ph.D., CPLP holds a Masters Degree in OD&T, a Ph.D. in I/O Psychology, has taught as an adjunct instructor for Davenport, Spalding & Belmont universities, is a "retired" Dale Carnegie® instructor, is a certified Franklin Covey® Instructor and achieved his CPLP (Certified Professional in Learning and Performance) in 2010. Dr. Jimmy is an expert in Organizational Culture, Talent Management Systems, Corporate University Processes, Facilitation, Coaching & Leadership, and he specializes in Conflict Resolution and Advanced Teambuilding Skills. Jimmy is the Past President of the Kentuckiana ATD Chapter (2013) and served for 3 years on the ATD National Advisory Committee (NAC). In his personal life, he is married to his wife Deborah, has three wonderful adult children (and a recently added granddaughter), enjoys hiking, remodeling houses, the beach, boating, Geocaching, and especially travel abroad. He also serve on the board of several non-profits including Life Adventure Center and Volunteers of America.